What's Going On

Monthly Happenings of the

Home Builders Association of Greater Cincinnati

Issue 22

May 2020

2020 HOMERAMA® At Walworth Junction

HOMEARAMA®

WALWORTH JUNCTION

Oct. 10th - Oct. 25th

Visit the HOMEARAMA® Website, CincyHomearama.com, for more details!!!

2020 HBA Annual Golf Outing: New Venue!

Monday, August 3, 2020

Wetherington Golf & Country Club

Register Today @ CincyBuilders.com

CHECK THESE OUT!

Ongoing HBA Connection Opportunities

Member Referral Roundtable

Every Tuesday & Thursday at 9:00 am

Contact: Melanie Meyer

mmeyer@cincybuilders.com

Second Thursday Happy Hour

Second Thursday of each month from 4-7 pm. Locations vary so refer to HBA calendar.

Contact: Carli Carpenter

ccarpenter@cincybuilders.com

Help Us To Help YOU!

Contact Melanie Meyer for membership questions.

Call 513-589-3210 or email mmeyer@cincybuilders.com

Join Our Referral Roundtables!

Tuesdays & Thursdays @ 9:00am

Please Email Melanie Meyer For The Zoom Credentials.

MAKE SURE YOU CHECK OUT OUR NEWEST HBA MEMBERS!

Big Orange Marketing

Tailored Living/Premier Garage

Treplus Communities

Quality Construction Resources

Barricade Building Products

Denis L. Back & Associates

Garage Doors of Cincinnati

Global Services

Lady On The Roof

The Cabinet & Granite Depot

Madison House Cabinetry

Enhancing Spaces

Coronado Stone, Inc

Wentz Design

RE/MAX Time

Oval Room Group

Union Home Mortgage

Dupps Plumbing

The Corken Steel Products Company

IBI Group

Custom Landscape Contractors

Monarch Homes

LEADERSHIP

Officers

Alan Gerbus, Chairman of the Board

Brad Olinger, President

TJ Ackermann, VP/Treasurer

David Stroup, 2nd VP/Secretary

Directors

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Doug Bryant

Mark Burgess

John Cowan

Greg Cox

Tom Curran

Justin Doyle

Andre Frazier

Ben Fry

Chris Gorman

Christina Gyarmati

Doug Hinger

Ron Hotchkiss

Andy Hueber

Steve Hunt

Jessica Mills

Michelle Moran

Mark Meinhardt

Jim Obert

Alan Schmidt, Jr.

Ben Taylor

Christine Teghtmeyer

We Are Stronger Together

Consider reaching out to the companies below to encourage them to RENEW their HBA membership.

M.C. Steel & Crane Service
Closets by design
ID Cincinnati Furniture & Design
Stained Glass Overlay
ATAB
Finney Law Firm
Mark Scheuer Insurance, LLC
EVO B2B
Buckhead Homes
Western Home Center
Berninger Designs
HWA Home warranty
Beacon Roofing Supply
Jack Dean Construction
Welsh Development Company
Ireland May Builders
Icon Solar
Bobcat Enterprises, Inc.
Ameriprise Goodall & Peters
Potterhill Homes
Kapital Construction & Carpentry, LLC
The Paul R. Lawrence Company
Sunburst Shutters
Logan Lavelle Hunt
Enquirer Media
2-10 Home Buyers Warranty
84 Lumber
AC Electrical Systems
Aerolux Blinds & Shades
Alside Exterior Building Products
AMP, Inc
A-Ran Properties
Baldwin Interiors
Brent Thomas Renovations
Capital One
Cincinnati Home & Garden Show/Market Place Events
Continental Roofing Company
David A. Millett, Inc.
David Powell Enterprises, DBA Swings N Things
Decorating Den
Domicile, Inc.
Emser Tile
First Commonwealth Bank
Flagel & Papakirk LLC
Floor and Décor
GE Appliances
Gexpro
Halcomb Concrete Construction, Inc.
HPA Development Group
Huber Engineered Woods
James Hardie
Janell, Inc.
Keating Muething & Klekamp PLL
Lykins Energy Solutions
MasterBrand Cabinets, Inc.
Mastercraft Poured Foundations
Menards
Mercer
Meyers Research LLC
Parsons Construction Group
Peoples Bank
ProSource Wholesale Floor Covering
Quick Can It
Rob Richter Landscaping, Inc.
Smyrna Ready Mix
Stamper's Blinds Gallery
The Blind Factory
The Marketing Group, LLC
Thirty One-W Insulation Co., Inc.
Top Advantage Surfaces
Towne Construction Services
Two Men And A Truck
Velux
David J. Clinton & Company
Diyanni Homes
Wilson Custom Home

If you need more information, please contact Melanie Meyer
mmeyer@cincybuilders.com or 513.502.1169

THANK YOU 2020 HBA CLUB MEMBERS

5000

phantomsound

Thomas J. Ackermann Company, Inc.

1000

Bartlett Wealth Management

Cincinnati Stair Company

Designs on Madison

Ferguson Bath, Kitchen & Lighting Gallery

First Title

Ideal Garage Solutions

PARK National Bank Southwest Ohio & Northern Kentucky

PPG

McCluskey Chevrolet

TREMCO Barrier Solutions

WesBanco

Sims-Lohman Fine Kitchens and Granite

500

BASCO Shower Enclosures

Build Collective

Coldwell Banker West Shell

Corken Good Service

The English Contractor & Remodeling Services

ernst concrete

First Commonwealth Bank Time to be first fcbanking.com 800.711.BANK (2265)

Garage Living

Graphic Image Promotions Materialize Your Brand

Guardian Protection

Hanson Home Theater · Hi-Fi Audio · Home Automation

HTT Agency, Inc. Complete Insurance Service

hartlaub CPA advisory group

KEIDEL

Jaco Waterproofing

Flooring Design Center

kw Seven Hills KellerWilliams Realty

Mason & Deerfield Lifestyle

National Design Mart

Planes Moving & Storage

Sterling Homes

Traditions Building Group

Valley Central Bank A Better Way To Bank.

Wells Fargo Home Mortgage

250

Abercrombie & Associates, Inc. Civil Engineering + Surveying

Aronoff Rosen & Hunt, LPA Established 1928

Auxier Gas Propane Marketer

bayer becker

Brick Tec

ChoiceOne Engineering

Cristo Homes

Drees Homes

Evans CivilPro Engineers, LLC Consulting Engineers & Surveyors

Fischer Homes

FlooringAmerica A KW Flooring Company | Since 1946 Southwest Ohio's Largest Floorcovering Provider

Fry Homes

Homes by Gerbus, Inc.

"Concretely Yours" Janell ACD Concrete and Masonry Equipment, Inc.

Jessica Mills Working Hard, Selling Homes... And Loving It!

Justin Doyle Homes

Louisville Tile Cincinnati

Leo Grote, L.P.A. Title Insurance Agent

Madison House Cabinetry mhc

Medallion

Milford Winnelson Company

MSP Design McGill Smith Punshon

MOEN

Mueller Distributors Since 1875 Roofing · Siding · Windows

Pella

RE/MAX Elite

Robert Lucke Group

Professionally Managed By: Towne Properties Asset Management

Sabo Design Associates Residential Design Specialists

Sales without Selling

SiteWORX www.siteworxohio.com Underground Utilities · Excavating · Grading

Somerset Custom Homes

Steve Sylvester & Associates

Union Savings Bank

CHECK OUT HBA MEMBER BENEFITS & DISCOUNTS

New available healthcare options are now available to members. The HBA is working to bring you a Group Health Insurance Plan. If you receive a survey from Mercer please take a couple of minutes to participate.

Superior Dental Care
HBA open access dental plans
Sign up is easy!

Ally Health Telemedicine Module

Offering 24/7/365 access to doctors

Talk directly to a doctor within minutes by phone, video or mobile app.

Retire Med IQ

This program guides you through your transition to retirement health insurance.

CareWorks Comp
Your Billion Back Rebate Check is Coming Soon! Click HERE For Details.
Top 5 Ways Members Can Save With CareWorks Comp. Click HERE For Details.

For more information on any items above, please contact Melanie Meyer at mmeyer@cincybuilders.com

HBAs and Member Companies Participate in Safety Stand Down

Home building job sites all over the country stopped work on Thursday, April 16 to educate workers and subcontractors on proper coronavirus safety measures.

Hundreds of NAHB member companies and HBAs participated in the national COVID-19 Job Site **Safety Stand Down**. The hashtags associated with the stand down were used more than 500 times on social media and generated more than 3.5 million impressions.

The safety stand down came out of discussions between the steering members of the Construction Industry Safety Coalition. The Associated General Contractors of America held their stand down on April 9, NAHB on April 16, and Associated Builders and Contractors held theirs on April 23.

With materials created by the coalition, home builders, subcontractors, building suppliers, HBAs, and other associated businesses provided focused education on what workers on job sites should do to keep themselves healthy and flatten the curve for all.

Safety resources, including a coronavirus preparedness plan and posters in English and Spanish, can be found at **NAHB.org/safety.**

NAHB's Spring Leadership Meeting Will Be Virtual

NAHB's senior officers have decided to make the 2020 NAHB **Spring Leadership Meeting** a virtual session instead of an in-person event. The decision was made in consideration of the safety of members.

Dates and times of some meetings may change. Complete details regarding meeting times will be available when registration opens on Monday, May 18.

Congress Approves $484 Billion Stimulus

Congress has approved a $484 billion relief measure to combat the economic fallout from the coronavirus pandemic. **The legislation** provides $380 billion in funding for two key small-business loan programs that ran out of money under the CARES Act.

Businesses applying for an Economic Injury Disaster Loan may request an advance of up to $10,000 to be delivered within three days of the request.

Under the Paycheck Protection Program, small businesses can take out loans equal to 2.5 times their average monthly payroll, up to $10 million.

HUD's Carson Joins NAHB Webinar

In an **exclusive webinar** for NAHB members, HUD Secretary Ben Carson and FHA Commissioner Brian Montgomery recently outlined specific measures the agency has implemented to battle the COVID-19 pandemic and lauded the efforts of NAHB during this outbreak. The two housing policy experts also answered detailed questions from NAHB members.

A **replay of the webinar** is available to NAHB members in the Webinars and Town Halls section of nahb.org/coronavirus.

HBI Extends Free Online Learning

The Home Builders Institute (HBI) has extended free **online learning alternatives** for local schools and training programs through May 31, in response to continued requests for K-12 Career Technical Education (CTE) amid the COVID-19 pandemic.

The Flexible Instruction Day materials do not require textbooks or workbooks to accommodate self-paced learning.

IRS Extends Filing Deadline

The IRS has significantly broadened its tax return filing and payment relief in response to COVID-19. According to Notice 2020-23, nearly all taxpayers with a filing or payment deadline falling on or after April 1, 2020, and before July 15, 2020, will now have until July 15, 2020 to file returns and make payments without penalties or interest.

The **expanded relief** applies to individuals, partnerships, corporations, estates, and other non-corporate tax filers.

New Home Sales Fall 15.4% in March

Sales of newly built, **single-family homes** fell 15.4% to a seasonally adjusted annual rate of 627,000 units in March, coming off a downward revision in February, according to newly released data by the U.S. Department of Housing and Urban Development and the U.S. Census Bureau. The March rate is 9.5% lower than the March 2019 pace.

Survey Finds Remodelers Seeing Fewer Customer Inquiries

A recent NAHB survey of professional remodelers shows the negative effect the coronavirus pandemic is having on the decision to remodel. More than 90% of **remodelers in the survey** reported a slowdown in both the rate at which inquiries are coming in, and in the general willingness of home owners to remodel at this time.

Roughly 96% of remodelers said the virus was hurting the rate at which inquiries are coming in, and a full 70% characterized the negative impact on inquiries as major rather than minor.

The survey listed eight impacts of the coronavirus on the remodeling market. More than 80% of respondents said the virus was having a noticeable effect on:

- Homeowner concerns about interacting with remodeling crews (86%);
- Supply of N95 face masks (84%);
- Cancellations or delays of existing projects (84%).

The pandemic is having significant adverse effects on the remodeling market, but the strongest ones are the negative impacts on the behavior of potential customers.

2020 NGBS Now Available

The 2020 edition of the ICC-700 National Green Building Standard® (NGBS) has been approved by the American National Standards Institute (ANSI) and is available for public use. As of April 2020, more than 216,000 homes have been NGBS Green certified.

The 2020 edition is the fourth edition of the standard. It reflects significant changes based on evolving market conditions and feedback received over the past decade from those using the standard.

The NGBS includes high-performance practices in six areas: Lot Design and Development, Resource Efficiency, Water Efficiency, Energy Efficiency, Indoor Environmental Quality, and Building Operation & Maintenance.

States Start Reopening to Building

Thanks to efforts by NAHB and state home builder associations, the few remaining states that have halted residential construction activity due the COVID-19 pandemic — Michigan, New York, Pennsylvania, Washington and Vermont — are taking steps to allow home building to **resume production.**

In a critical win for NAHB and the residential construction sector, the Department of Homeland Security (DHS) on March 28 designated construction of single-family and multifamily housing as an "Essential Infrastructure Business." Although this designation was not binding for individual states, most states followed the federal guidelines.

Access NAHB's **updated map** showing where construction can continue.

The HBA Office Is Closed Until Further Notice

The HBA Annual Golf Outing: Monday, Aug. 3rd, 2020

Click HERE For More Information Or To Register.

Limited Golfer Availiabilty

CALENDAR OF EVENTS

HBA Recurring Events Scheduled For May Will Be Held Virtually Or Cancelled.

Lunch & Learns
5/20, 6/17, 7/15, 8/19, 9/16, 10/21

2nd Thursday Happy Hours
5/14, 6/11, 7/9, 8/13, 9/10, 10/15, 11/12

Coffee Hours
5/29, 6/26, 7/31, 8/28, 9/25, 10/30, 11/27

Annual Golf Outing
August 3rd

Dancing With The HBA Stars Charity Event
September 3rd

2021 Economic Forecast Lunch & Learn
November 24th

Holiday Party
December 1st

Annual Meeting Holiday Luncheon
December 11th

Register Or RSVP For HBA Events At CincyBuilders.com.